



SALESPRO4U

Top Expert Recruiting Agency

Purchasing Expert (M/F/D)

About the job

Job Title	Purchasing Expert (M/F/D)
Start	ASAP
Industry	IT Recycling Industry
Salary	Attractive salary plus high commission
Location	Remote
Contract	Fixed and full time contract

About the company

Recyclotronix GmbH is young, dynamic company specializing in IT recycling, based in Leipzig and Rötha, Germany. Our focus is on purchasing, sustainable disposal, and remarketing of used IT and electronic devices.

We specialize in purchasing, recycling, and reselling used IT equipment. Our end-to-end service ensures a hassle-free process, from collecting and purchasing outdated hardware to securely erasing data with ISO-certified procedures. Clients receive official data-wipe certificates, guaranteeing compliance and data security.

As a **startup**, we thrive in a flexible, fast-paced environment and welcome new team members who are eager to contribute, learn, and grow with us. By joining our team, you'll directly contribute to an eco-friendly circular economy and actively shape the future of the industry.

About your benefits

You're **young, talented, and looking for a position** in the IT recycling industry **with benefits that fit your lifestyle?**

-  **Work remotely**
-  **24 vacation days** to relax & recharge
-  **Your personality matters more than a degree!**
-  **We support your future** with capital-forming benefits (VWL)
-  **Workshops & training?** We cover the costs!
-  **Top salary + attractive commission**
-  **Christmas bonus** – because you deserve it!
-  **Onboarding that fits: 1-2 weeks in Leipzig** – travel & accommodation covered!

Grow with us in a booming market full of potential! We support your growth – whether it's through career development or improving skills like English.

About your tasks

You can work remotely, but you should be based in Germany to be available on-site for onboarding, meetings or workshops, when needed.

- **Customer Acquisition (70%):** Active outreach to potential customers via phone and email to purchase used IT equipment.
- **Customer Care (20%):** Manage long-term customer relationships, enhance satisfaction, and provide proactive support to ensure a consistent supply of IT equipment.
- **Networking (10%):** Building and maintaining relationships, such as through participation in trade fairs, to represent the company and foster new partnerships.

Who we're looking for

- **Enthusiasm for reaching out to new clients** and a results-oriented approach – even without prior (IT) sales experience.
- **Empathy, strong communication skills & sales competences** to build and maintain long-term customer relationships with dedication.
- **Professional attitude, friendliness, and confidence** – even at trade fairs and events.
- **Creativity, proactivity, and boldness** to bring fresh ideas into a dynamic team environment.
- Experience with tools like MailChimp and Apollo? Great! Even better if you have **an interest in new tools and innovations** to optimize processes.
- **Interest in IT and technology** is appreciated.

About your skills

- **German:** We value cultural diversity, but require a **native-level German speaker** with a clear, accent-free pronunciation.
- **English:** Not mandatory, and can be improved with our support.
- **Personality matters more than a degree** – character is what's important to us.
- **Extroverted** with excellent communication skills.
- **Results-oriented** rather than process-focused.
- **Flexible and adaptable**, with a willingness to grow alongside with us.

Interested? Contact us!

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